

GALILEO, “ the Road to Success ”

27 February 2001
Eurovillage, Brussels

- **This workshop will provide an opportunity for the application industry to support the Galileo decision making process**
- **OREGIN industrialists will provide the European Commission, the European Space Agency, the Swedish Presidency and the national institutions with their views and arguments on the crucial issues:**
 - **Private financing for Galileo**
 - **Programme management**
 - **Service Definition**
- **This workshop will also aim at supporting the development of Galileo pilot projects**

AGENDA



- 09:45 Workshop introduction and objectives** **OREGIN**
- 09:50 GALILEO Status and User segment Dev't policy** **EC & ESA**

Session 1 : Answers from the service industry - Chairman : Geoff KING

- 10:10 GALILEO Services** **FDC**
- 10:25 Market Development-The route to Market** **ControlWare**
- 10:40 Coffee break**
- 11:00 Programme Management** **Thales Avionics Ltd**
- 11:20 Financial Plan** **Marsh**
- 11:40 Operations** **Telespazio**
- 12:00 Discussions**
- 12:30 Lunch sponsored by Sidereus**

Session 2: Promoting Pilot Projects - Chairman: Guenter HEIN

14:00 Demonstration Tools

- EGNOS Testbed ASPI
- ELCANO / EETES GMV
- Prototype Platforms for Service Provisioning Telespazio
- GSSF Vega GmbH

15:00 Pilot Projects introduction

- GALA Pilot Projects EC
- Vienna Pilot CRF
- A unique opportunity for European Hi-Tech ventures ARC
- SEPTENTRIO
- QUESTIONS

16:30 Coffee break

Final Session: EC-ESA-Industry Round Table

16:45 Round Table

Loyola De PALACIO (EC)

Claudio MASTRACCI (ESA)

François LUREAU (THALES)

17:30 Workshop Conclusions

Pascal CAMPAGNE (OREGIN)

17:45-18:30 Cocktail

sponsored by OREGIN

SPARE SLIDES

- **75 members including international industry organisations and national groups (more than 100 industrialists represented)**
- **Industries from 14 countries**
- **From SMEs to biggest groups**
- **Service providers, equipment manufacturers, chip producers, software developers, integrators, telecom and car manufacturers...**

MEMBERS



- ACSA (FRANCE)
- ADTRANZ (GERMANY)
- ADVANCED AVIATION TECHNOLOGY Ltd. (UNITED KINGDOM)
- ADVETO AB (SWEDEN)
- AERODATA F. (GERMANY)
- AGROCOM (GERMANY)
- AIRSYS ATM (UNITED KINGDOM)
- AIRSYS ATM (GERMANY)
- ALCATEL/SEL (GERMANY)
- ALENIA (ITALY)
- BCI (FRANCE)
- BMW-AG (GERMANY)
- CAA (GERMANY)
- COM DEV Europe Ltd. (UNITED KINGDOM)
- CS Communication & Systèmes (FRANCE)
- DAIMLER CRYSLER GROUP (GERMANY)
- DSNP (FRANCE)
- DIGINEXT (FRANCE)
- EDISOFT (PORTUGAL)
- EGERY (FRANCE)
- ELNA (GERMANY)
- ERICSSON TELECOMUNICAZIONI (ITALY)
- ERTICO (INTERNATIONAL)
- EURO -TELEMATIK (GERMANY)
- EUTELSAT (INTERNATIONAL)
- FIAT (ITALY)
- GSS (UNITED KINGDOM)
- HELLENIC AEROSPACE INDUSTRY (GREECE)
- IMEC (BELGIUM)
- INDRA ESPACIO (SPAIN)
- INTECS SISTEMI (ITALY)
- LEICA (SWITZERLAND)
- LOGICA (UNITED KINGDOM)
- MAN TECHNOLOGIE (GERMANY)
- MANNESMANN VDO (GERMANY)
- MARCOSOFT (ITALY)
- MLR (FRANCE)
- MORS (FRANCE)
- NAVIONICS (ITALY)
- NEXT S.p.A. (ITALY)
- NOKIA (FINLAND)
- OmniSTAR BV (THE NETHERLANDS)
- ORMSTON (UNITED KINGDOM)
- RACAL AVIONICS (UNITED KINGDOM)
- RACAL RESEARCH Ltd. (UNITED KINGDOM)
- RACAL TRACKS (UNITED KINGDOM)
- RAYTHEON (UNITED KINGDOM)
- ROBERT BOSCH GmbH (GERMANY)
- SAGEM (FRANCE)
- SAIT RADIOHOLLAND (BELGIUM)
- SATCON (GERMANY)
- SATPLAN (FRANCE)
- SEATEX (NORWAY)
- SEMA GROUP (SPAIN)
- SENA GPS (SPAIN)
- SENER (SPAIN)
- SEPTENTRIO (BELGIUM)
- SEXTANT (FRANCE)
- SKEYE (GERMANY)
- TCHIP SEMICONDUCTOR (SWITZERLAND)
- TECHNIUM (FRANCE)
- TELE ATLAS (BELGIUM)
- TELEMATICA (GERMANY)
- TELECONSULT (AUSTRIA)
- TELESPAZIO (ITALY)
- TELIT (ITALY)
- TEMEX TELECOM (FRANCE)
- TERRAFIX (UNITED KINGDOM)
- THOMSON-CSF COMSYS (FRANCE)
- THOMSON-CSF AIRSYS (FRANCE)
- THOMSON-CSF DETEXIS (FRANCE)
- VAN HOPPLYNUS INSTRUMENTS (BELGIUM)

EUROPEAN GNSS INDUSTRIAL ORGANIZATIONS

- AUSTRIAN INDUSTRY (ASA)
- SCANDINAVIAN INDUSTRY (SGIC)
- SPANISH INDUSTRY (Galileo Sistemas y Servicios)

MISSIONS AND OBJECTIVES



- **To support the development of GALILEO users segment equipment and services,**
- **To provide public authorities with technical and marketing expertise and support in analysing the impact of GALILEO architecture on user equipment and services,**
- **To support the necessary efforts on standardisation and certification for the development of user segment equipment and services,**
- **To foster the identification of business opportunities and define the necessary actions to ensure their success,**
- **To foster partnership between industrialists and in particular between large corporations and SMEs,**
- **To rapidly and efficiently circulate relevant information,**
- **To promote EUROPEAN industry, technology, products and services,**
- **To encourage participation of universities and research centres in R&D activities related to GALILEO developments.**

USEFULL LINKS



GALILEO PORTAL: www.galileo-pgm.org



GENESIS: www.genesis-office.org



OREGIN: www.fdc.fr/oregin/oregin.html

To contact OREGIN: oregin@fdc.fr