

“GALILEO, the Road to Success”

## AGENDA

09:45	Workshop introduction and objectives	Pascal CAMPAGNE ( <b>OREGIN</b> )
09:50	GALILEO Status and User segment Dev't policy	Luc TYTGAT ( <b>EC</b> ) & Alex STECIW ( <b>ESA</b> )

**Session 1 : Answers from the service industry - Chairman : Geoff KING**

10:10	GALILEO Services	Pascal CAMPAGNE ( <b>FDC</b> )
10:25	Market Development-The route to Market	Birgitte HOLT ANDERSEN ( <b>ControlWare</b> )
10:40	Coffee break	
11:00	Programme Management	Sean O'MALLEY ( <b>Thales Avionics Ltd</b> )
11:20	Financial Plan	Florian ROTH ( <b>Marsh</b> )
11:40	Operations	Carlo De LIBERO ( <b>Telespazio</b> )
12:00	Discussions	
12:30	Lunch	sponsored by <b>Sidereus</b>

**Session 2: Promoting Pilot Projects - Chairman: Guenter HEIN**

14:00	<u>Demonstration Tools</u>	
-	EGNOS Testbed	Arnaud MASSON ( <b>ASPI</b> )
-	ELCANO / EETES	Miguel ROMAY-MERINO ( <b>GMV</b> )
-	Prototype Platforms for Service Provisioning	Raniero PASQUALI ( <b>Telespazio</b> )
-	GSSF	John LEWIS ( <b>Vega GmbH</b> )
15:00	<u>Pilot Projects introduction</u>	Paul FLAMENT ( <b>EC</b> )
-	GALA Pilot Projects	Francesco LILLI ( <b>CRF</b> )
-	Vienna Pilot	Gerhard TREIBNIG ( <b>ARC</b> )
-	A unique opportunity for European Hi-Tech ventures	Peter GROGNARD ( <b>SEPTENTRIO</b> )
-	QUESTIONS	
16:30	Coffee break	

**Final Session: EC-ESA-Industry Round Table**

16:45	Round Table	Loyola De PALACIO ( <b>EC</b> ) Claudio MASTRACCI ( <b>ESA</b> ) François LUREAU ( <b>THALES</b> )
17:30	Workshop Conclusions	Pascal CAMPAGNE ( <b>OREGIN</b> )
17:45-18:30	Cocktail	sponsored by <b>OREGIN</b>