

# **GALILEO, “ the Road to Success ”**

**27 February 2001**  
**Eurovillage, Brussels**

- This workshop will provide an opportunity for the application industry to support the Galileo decision making process
- OREGIN industrialists will provide the European Commission, the European Space Agency, the Swedish Presidency and the national institutions with their views and arguments on the crucial issues:
  - Private financing for Galileo
  - Programme management
  - Service Definition
- This workshop will also aim at supporting the development of Galileo pilot projects

# AGENDA

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**09:45 Workshop introduction  
and objectives**

**OREGIN**

**09:50 GALILEO Status  
and User segment Dev't policy**

**EC & ESA**

## **Session 1 : Answers from the service industry - Chairman : Geoff KING**

**10:10 GALILEO Services**

**FDC**

**10:25 Market Development-The route to Market**

**ControlWare**

**10:40 Coffee break**

**11:00 Programme Management**

**Thales Avionics Ltd**

**11:20 Financial Plan**

**Marsh**

**11:40 Operations**

**Telespazio**

**12:00 Discussions**

**12:30 Lunch sponsored by Sidereus**

## Session 2: Promoting Pilot Projects - Chairman: Guenter HEIN

### **14:00 Demonstration Tools**

- **EGNOS Testbed** **ASPI**
- **ELCANO / EETES** **GMV**
- **Prototype Platforms for Service Provisioning** **Telespazio**
- **GSSF** **Vega GmbH**

### **15:00 Pilot Projects introduction**

- **GALA Pilot Projects** **EC**
- **Vienna Pilot** **CRF**
- **A unique opportunity for European Hi-Tech ventures** **ARC**
- **SEPTENTRIO**
- **QUESTIONS**

### **16:30 Coffee break**

## Final Session: EC-ESA-Industry Round Table

**16:45 Round Table**

**Loyola De PALACIO (EC)**

**Claudio MASTRACCI (ESA)**

**François LUREAU (THALES)**

**17:30 Workshop Conclusions**

**Pascal CAMPAGNE (OREGIN)**

**17:45-18:30 Cocktail**

**sponsored by OREGIN**

# SPARE SLIDES

- **75 members including international industry organisations and national groups (more than 100 industrialists represented)**
- **Industries from 14 countries**
- **From SMEs to biggest groups**
- **Service providers, equipment manufacturers, chip producers, software developers, integrators, telecom and car manufacturers...**

# MEMBERS



- ACSA (FRANCE)
- ADTRANZ (GERMANY)
- ADVANCED AVIATION TECHNOLOGY Ltd. (UNITED KINGDOM)
- ADVETO AB (SWEDEN)
- AERODATA F. (GERMANY)
- AGROCOM (GERMANY)
- AIRSYS ATM (UNITED KINGDOM)
- AIRSYS ATM (GERMANY)
- ALCATEL/SEL (GERMANY)
- ALENIA (ITALY)
- BCI (FRANCE)
- BMW-AG (GERMANY)
- CAA (GERMANY)
- COM DEV Europe Ltd. (UNITED KINGDOM)
- CS Communication & Systèmes (FRANCE)
- DAIMLER CRYSLER GROUP (GERMANY)
- DSNP (FRANCE)
- DIGINEXT (FRANCE)
- EDISOFT (PORTUGAL)
- EGERY (FRANCE)
- ELNA (GERMANY)
- ERICSSON TELECOMUNICAZIONI (ITALY)
- ERTICO (INTERNATIONAL)
- EURO -TELEMATIK (GERMANY)
- EUTELSAT (INTERNATIONAL)
- FIAT (ITALY)
- GSS (UNITED KINGDOM)
- HELLENIC AEROSPACE INDUSTRY (GREECE)
- IMEC (BELGIUM)
- INDRA ESPACIO (SPAIN)
- INTECS SISTEMI (ITALY)
- LEICA (SWITZERLAND)
- LOGICA (UNITED KINGDOM)
- MAN TECHNOLOGIE (GERMANY)
- MANNESMANN VDO (GERMANY)
- MARCOSOFT (ITALY)
- MLR (FRANCE)
- MORS (FRANCE)
- NAVIONICS (ITALY)
- NEXT S.p.A. (ITALY)
- NOKIA (FINLAND)
- OmniSTAR BV (THE NETHERLANDS)
- ORMSTON (UNITED KINGDOM)
- RACAL AVIONICS (UNITED KINGDOM)
- RACAL RESEARCH Ltd. (UNITED KINGDOM)
- RACAL TRACKS (UNITED KINGDOM)
- RAYTHEON (UNITED KINGDOM)
- ROBERT BOSCH GmbH (GERMANY)
- SAGEM (FRANCE)
- SAIT RADIOHOLLAND (BELGIUM)
- SATCON (GERMANY)
- SATPLAN (FRANCE)
- SEATEX (NORWAY)
- SEMA GROUP (SPAIN)
- SENA GPS (SPAIN)
- SENER (SPAIN)
- SEPTENTRIO (BELGIUM)
- SEXTANT (FRANCE)
- SKEYE (GERMANY)
- TCHIP SEMICONDUCTOR (SWITZERLAND)
- TECHNIUM (FRANCE)
- TELE ATLAS (BELGIUM)
- TELEMATICA (GERMANY)
- TELECONSULT (AUSTRIA)
- TELESPAZIO (ITALY)
- TELIT (ITALY)
- TEMEX TELECOM (FRANCE)
- TERRAFIX (UNITED KINGDOM)
- THOMSON-CSF COMSYS (FRANCE)
- THOMSON-CSF AIRSYS (FRANCE)
- THOMSON-CSF DETEXIS (FRANCE)
- VAN HOPPLYNUS INSTRUMENTS (BELGIUM)

## EUROPEAN GNSS INDUSTRIAL ORGANIZATIONS

- AUSTRIAN INDUSTRY (ASA)
- SCANDINAVIAN INDUSTRY (SGIC)
- SPANISH INDUSTRY (Galileo Sistemas y Servicios)



- To support the development of GALILEO users segment equipment and services,
- To provide public authorities with technical and marketing expertise and support in analysing the impact of GALILEO architecture on user equipment and services,
- To support the necessary efforts on standardisation and certification for the development of user segment equipment and services,
- To foster the identification of business opportunities and define the necessary actions to ensure their success,
- To foster partnership between industrialists and in particular between large corporations and SMEs,
- To rapidly and efficiently circulate relevant information,
- To promote EUROPEAN industry, technology, products and services,
- To encourage participation of universities and research centres in R&D activities related to GALILEO developments.

# USEFULL LINKS



**GALILEO PORTAL: [www.galileo-pgm.org](http://www.galileo-pgm.org)**



**GENESIS: [www.genesis-office.org](http://www.genesis-office.org)**



**OREGIN: [www.fdc.fr/oregin/oregin.html](http://www.fdc.fr/oregin/oregin.html)**

**To contact OREGIN:      [oregin@fdc.fr](mailto:oregin@fdc.fr)**