

ORGANISATION OF EUROPEAN GNSS INDUSTRY OF EQUIPMENT AND SERVICES

**CGSIC MEETING
NASHVILLE
12-13 SEPT. 99**

- The EC is considering the development of a new GNSS system (GALILEO - COM 10 Feb 99)
 - ➔ Based on some assumptions on European GNSS Industry
 - ➔ And wanted to develop it
« as a Public Private Partnership, with significant funding at European level, and reliance on creating new revenue streams »

WE THINK THAT



- **Partnership between major industrialists and SMEs but also between SMEs themselves**
 - ➔ **Could open doors to all the partners within Europe, making of Europe an important captive market**
 - ➔ **Could foster the competitiveness of European Industry elsewhere in the world**

WE THINK THAT



- **An organisation which could represent GNSS industry in Europe, is jointly beneficial for :**
 - ➔ **The industry which could have a voice and who could express its concerns when the politician are to make a decision**
 - ➔ **The politicians who could take their decision on justified assumptions and without embarrassing their industry**

MISSION & OBJECTIVES



OREGIN is the federation of European GNSS related equipment manufacturers, integrators and service providers.

The mission and objectives agreed by its members are:

- **to support the development of GALILEO users segment equipment and services,**
- **to provide public authorities with technical and marketing expertise and support in analysing the impact of GALILEO architecture on user equipment and services,**
- **to support the necessary efforts on standardisation and certification for the development of user segment equipment and services,**
- **to foster the identification of business opportunities and define the necessary actions to ensure their success,**
- **to foster partnership between industrialists and in particular between large corporations and SMEs,**
- **to rapidly and efficiently circulate relevant information,**
- **to promote European Industry technology, products and services,**
- **to encourage participation of universities and research centres in R&D activities related to GALILEO developments.**

STATUS OF THE INITIATIVE



- **Foundation meeting on 16 Feb. 99**
- **2nd meeting on 15 July 99, 3rd meeting early October 99**
- **Interest expressed by institutions**
- **Interest expressed by equipment and service industry**
- **Interest expressed by other players**

LIST OF MEMBERS (JULY 99)



- ACSA (FRANCE)
- ADTRANZ (GERMANY)
- ADVETO AB (SWEDEN)
- AERODATA F. (GERMANY)
- AGROCOM (GERMANY)
- ALCATEL/ANS (GERMANY)
- BCI (FRANCE)
- BMW-AG (GERMANY)
- DAIMLER CRYSLER GROUP (GERMANY)
- EDISOFT (PORTUGAL)
- ELNA (GERMANY)
- ERTICO (International)
- EUTELSAT (International)
- GSS (UNITED KINGDOM)
- IMEC (BELGIUM)
- INDRA ESPACIO (SPAIN)
- MAN TECHNOLOGIE (GERMANY)
- MANNESMANN VDO (GERMANY)
- MORS (FRANCE)
- NAVIONICS (ITALY)
- NOKIA (FINLAND)
- OmniSTAR BV (THE NETHERLANDS)
- ORMSTON (UNITED KINGDOM)
- RACAL AVIONICS (UNITED KINGDOM)
- ROBERT BOSCH GmbH (GERMANY)
- SAGEM (FRANCE)
- SAIT RADIOHOLLAND (BELGIUM)
- SATCON (GERMANY)
- SATPLAN (FRANCE)
- SCANDINAVIAN INDUSTRY (Coordinated by C. PREISS)
- SEMA GROUP (SPAIN)
- SENA GPS (SPAIN)
- SEXTANT AVIONIQUE (FRANCE)
- SKEYE (GERMANY)
- TELE ATLAS (BELGIUM)
- TELESPAZIO (ITALY)
- TEMEX TELECOM (FRANCE)
- TERRAFIX (UNITED KINGDOM)
- THOMSON-CSF CNI (FRANCE)
- THOMSON-CSF DETEXIS (FRANCE)

- **OREGIN will support European industrialists (including SMEs) to acquire a deserved fame**
 - ➔ **Thus it will provide a point of contact for non European industrialist looking for complementary expertise or to enhance its market capabilities**
 - ➔ **It will open the door for international co-operation and thus to mutual benefits for potential partners of both sides (European and non-European)**
 - ➔ **It will provide in particular opportunities for co-operation through similar existing bodies like CGSIC or JGPSC**

POINT OF CONTACT



OREGIN is co-ordinated by FDC*

For any further information, the point of contact is :

Pascal CAMPAGNE

10 Cours Louis Lumière

94300 VINCENNES France

Tel. 33 (0) 1 53 66 11 11

Fax 33 (0) 1 53 66 11 00

E-mail : fdcparis@wanadoo.fr

*** FDC is an independent consultancy firm with 10 years experience in GNSS**